

Madhya Pradesh State Tourism Development Corporation Ltd.
Paryatan Bhavan, Bhadbhada Road, Bhopal (MP) - 462003

TENDER NOTICE

WATER SPORTS/ADVENTURE EQUIPMENT

TENDER NO. : MPT/ETA/190/IV/T-1

DATE : 28.03.2015

Bids are invited for various types of Water Sports, Water Entertainment, Water Safety and Adventure Sports Equipments. Technical specifications, other details and terms and conditions can be downloaded from web site **www.mpstdc.com**. Last date for submission of bid is 23 April 2015 1500 hrs.

Executive Director(ETA)

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TENDER SCHEDULE

WATER SPORTS/ADVENTURE EQUIPMENT

TENDER NO. : MPT/ETA/190/IV/T-1

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I List of Water Sports Equipments required: At ANNEXURE II

II General Terms and Conditions

1. The firm/dealer/authorized agent should submit brief self introduction including past orders and authorized dealership certificates if any. The bidding Firm should have minimum 3 years experience, minimum turnover Rs. 15 lakh per annum and sold minimum 05 such or similar water sports equipments for which it is bidding and submit the proof along with details and addresses of buyer for verification.
2. **The prices should be valid for at least two years.**
3. The time required for supply of the item after receiving of Purchase Order shall be quoted.
4. Full payment will be given within one month of the successful commissioning of the items. No advance payment will be released.
5. 1% penalty per month on total value of the items ordered shall be levied for any delay over the stipulated time after the order is placed upto a max period of 3 months after which the order will be canceled.
6. The Technical evaluation committee will have right to inspect the items physically before finalization of the order.
7. **All items will be FOR BHOPAL M.P. In case the delivery point is re-specified, the difference of the cost of the transportation will be paid on pro-rata basis. This amount will be mentioned in the Supply Order.**
Tax will be on actual.

III Bidding Process:

1. Bids

Two bids are required to be submitted:

- i) Technical Bid
- ii) Price Bid

Both these Bids shall be submitted in the separate sealed covers. The sealed cover containing Technical Bid Should be clearly marked "Technical Bid" and similarly sealed cover containing Price Bid be marked "Price Bid" on front of the covers. Technical Bids shall contain the details of the products, Technical Brochure, DVD for visual details(Optional), its detailed technical parameters, and its actual supply status to other users. If possible, details about those users who have these equipment. MPSTDC will have the option to verify the credence of the bidder and reject the offer if not fully satisfied.

The Format for submission of Bids is placed at ANNEXURE I.

2. ONE BID PER BIDDER:-

Each bidder shall submit only one tender either by himself or as a partner in joint venture or as a member of consortium. If a bidder or if any of the partners in a joint venture or any one of the members of the consortium participate in more than one bid, the bids are liable to be rejected.

3. COST OF BID:-

The bidder shall bear all costs associated with the preparation and submission of his bid and the MPSTDC will in no case shall be responsible or liable for those costs, regardless of the conduct or outcome of the tender process.

The bidder is expected to examine all instructions, Forms, Terms and Conditions in the Tender document. Failure to furnish all information required by the Tender document or submission of a tender not substantially responsive to the Tender document in every respect will be at the bidder's risk and may result in rejection of his bid.

The bidder shall not make or cause to be made any alteration, erasure or obliteration to the text of the Tender document.

4. CLARIFICATION OF TENDER DOCUMENT

In case the bidder has any doubt about the meaning of anything contained in the Tender document, he shall seek clarification from the Office of **Executive Director (ETA)** (concerned Section of the MPSTDC) not later than one weeks before submitting his bid. Any such clarification, together with all details on which clarification had been sought, will also forwarded to all bidders without disclosing the identity of the bidder seeking clarification. All communications between the bidder and the MPSTDC shall be carried out in writing.

Except for any such written clarification by the MPSTDC, which is expressly stated to be an addendum to the tender document issued by the Office of **Executive Director (ETA)** (concerned Section of the MPSTDC), no written or oral communication, presentation or explanation by any other employee of the MPSTDC shall be taken to bind or fetter the MPSTDC under the contract

5. Language

The Bid and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by Bidder with the Bid may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Bid, the English language translation shall prevail.

8. Currency

The currency for the purpose of the Bid shall be Indian National Rupee (INR) except in case of Imported Items.

The Imported items shall be quoted in US\$. The payment will be made in Indian Rupee at the Exchange Rate on the date of placing order which should be taken from the earliest Bi Monthly Gazette published by the GOI, RBI for the Foreign Exchange rates.

9. Submission of the Bids.

The sealed covers containing Technical Bid, Price Bid are to be enclosed in one Large Envelop for each of the following categories separately:

- (A) **BID A For Cruise Boat**
- (B) **BID B for AC CABIN CRUISER**
- (C) **BID C Water Sports and Adventure Equipments**

Bank Draft for Rs.50,000/- (Rupees fifty thousands) being the Earnest money shall be enclosed in the same Large Envelope with the Tender Number and "Tender for Water" Sports Equipment written clearly on the top front of the cover, which can be dropped at the Tender Box kept at the Reception of Paryatan Bhavan, Bhadbhada road Bhopal.

A bidder can bid for any or all categories. Individual Bid Envelop(for A,B,C as the case may be) to be enclosed in the Large Envelop with earnest money.

Only one D.D for the Earnest money is required to be submitted.

The above Sealed Envelop can also be Send to the Following address which in turn on receipt will be dropped in the Tender Box:

Executive Director (ETA)
Madhya Pradesh State Tourism Development Corporation Ltd.
PARYATAN BHAVAN, Bhadbhada Road BHOPAL (MP) 462003

8. Schedule

- | | |
|---------------------------------------|------------------------------------|
| i) Date of Tender | : 28.03.2015 |
| ii) Pre Bid Meeting | : 08.04.2015 1500Hrs |
| iii) Last Date for submission of EOI | : 23.04.2015 1500Hrs |
| iv) Date for Opening of Technical Bid | : 23.04.2015 1530Hrs |
| v) Date for opening of Financial Bid | : will be intimated by email/phone |

9. EVALUATION OF BID:

Company will take the total Price of the equipments for arriving at L-1 Price. Total price of the equipments is inclusive of all Tax/levies/duties as applicable. The Evaluation of the Technical Bids the Technical Evaluation Committee giving weightage to following factors:

- Safety of the user shall be most important and all water borne equipment shall have minimum 100% safety factor.
- The safe bouncy, water tight integrity and anti rust sustainability shall be optimum.
- The ease of operation and comforts to the user shall have due consideration.
- The firms manufacturing the equipments and quoting themselves for those items will be given preference.
- The technical specifications vis-à-vis safety and operational capabilities will play decisive role for finalizing the order.

10. Opening of Technical Bids

- No separate intimation will be sent in this regard to the vendors for deputing their representatives. The Technical bids will be opened at the time and date stipulated above irrespective of the number of bidders or their representatives present. The Bid which does not fulfil the prescribed requirements will be rejected after evaluation. The financial bid of such bidder shall not be opened and same will be returned unopened.
- MPSTDC would have the right to review the Technical Bids and seek clarifications where necessary.

11. Opening of Financial Bids

- The Financial Bids of all the Bidders who are technically qualified shall be opened in the presence of the Bidders' representatives who choose to attend. The date and time of opening

Financial Bid will be intimated. The Bidders' representatives who are present shall be required to sign and record their attendance.

- The Bidder Quoting the lowest Bid may be declared the successful bidder except for the items for which the sea trial are compulsory and which will be mentioned.
- In the event that two or more Bidders quote the same Bid, MPSTDC may:

a. invite fresh Bids from the Bidders;

OR

b. take any such measure as may be deemed fit in its sole discretion, including annulment of the Bidding process.

12. No commitment to Accept Lowest

MPSTDC shall be under no obligation to accept the lowest or any other offer received in response to this notice and shall be entitled to reject any or all offers without assigning any reason whatsoever, any time during the process.

13. MPSTDC's Right to Accept or Reject Bid

Notwithstanding anything contained in this Bid document, MPSTDC reserves the right to accept or reject any Bid and / or to annul the Bidding process and reject all Bids, at any time without any liability or any obligation for such acceptance, rejection or annulment, without assigning any reason.

MPSTDC reserves the right to invite revised Technical Bid and / or revised Commercial Bids from Bidders with or without amendment of the Bid document at any stage, without liability or any obligation for such invitation any without assigning any reason.

MPSTDC reserves the right to reject any Bid if:

(a) at any time, a material misrepresentation is made or uncovered, or

(b) the Bidder does not respond promptly and thoroughly to requests for supplementary information required for the evaluation of the Bid

The above would lead to the disqualification of the Bidder. If such disqualification / rejection occur after the Commercial Bids have been opened and the Bidder with Lowest bid gets disqualified / rejected, then MPSTDC reserves the right to:

a. declare the Bidder quoting the Second Lowest Commercial Bid as the successful bidder and where warranted, invite such Bidder to equal the Commercial Bid of the disqualified Bidder;

OR

b. take any such measure as may be deemed fit in the sole discretion of MPSTDC, including annulment of the Bidding process.

14. **Note : After the technical and financial bids are opened the firm who is technically qualified and has quoted the lowest rate will be asked to give the trials of the boat/equipment if required by the the Technical Committee from MP Tourism at any waterbody convenient to the firm. The committee will have all the rights to reject or accept the boat based on the performance and suitability for the purpose of tourism activity.**

15 EARNEST MONEY DEPOSIT:

A draft favouring Madhya Pradesh State Tourism Development Corporation Limited Payable at Bhopal towards Earnest Money Deposit for Rs.50,000.00 should be enclosed along with the quotation.

Earnest Money will be returned within 15 days to the firms not recommended by the Technical Evaluation Committee for supply of any item. For technically qualified bidders the E.M. will be retained as security deposit and will be returned after 3 months in case no order is placed

EMD will be forfeited in the event of vendor not accepting the purchase order.

The EMD will be forfeited:

If a bidder withdraws his bid after becoming L1 and not accepting the Purchase order. The Bid Security will be forfeited and also the Guarantee will be revoked in case successful bidder dishonours his bidding commitments.

Further, in case of forfeiture of the EMD or forfeiture of Bid Security along with revocation of the Bank Guarantee, if any of these instances arise for any of the reasons mentioned above, the bidder would be debarred from participating in the next 3 tenders.

IV ADJUDICATION:

All disputes or differences whatsoever arising between the parties out of or in relation to the construction, meaning and operation or effect of these Tender Documents or breach thereof shall be settled amicably. If, however, the parties are not able to solve them amicably, the same shall be settled by courts of law with jurisdiction in Bhopal or by arbitration in accordance with the applical Indian Laws, and the award made in pursuance thereof shall be binding on the parties, The Arbitrator/Arbitrators shall give a reasoned award. Any appeal will be subject to the exclusive jurisdiction of courts at Bhopal.

Executive Director (ETA)

ANNEXURE I

TENDER FORM FOR WATER SPORTS EQUIPMENTS

(TO BE SUBMITTED WITH ENVELOP A)

1.	Name of the Organisation	
2.	Name of the authorized person	
3.	Address & contact Numbers	
4.	Year of establishment	
5.	Status of the firm (whether Pvt Ltd company/ Public Ltd. Company/ partnership firm/Proprietary)	
6.	Names of Directors/ Partners/Proprietor	
7.	Whether registered with registrar of compnies/ firms – mention number and date with proof	
8.	Whether registered for sales tax – mention number and date. Also furnish copies of sales tax number allotted	
9.	Whether registered for service tax – mention number and date. Also furnish copies of service tax number allotted	
10.	Whether assessee of Income tax payee . Mention PAN , furnish copy of last income tax return.	
11.	Name and Address of Bankers	
12.	Whether empanelled with other Government organizations . If so give names of organizations with the details of supply.	
13.	3 years annual turnover	Year -1 Year-2 Year-3
14.	Any other information	

Signature:
Name:
Designation:
Affix Company seal

DECLARATION

1. I / We have read the instructions appended to the Proforma and I/We understand that if any false information is detected at a later date, any contract made between ourselves and MPSTDC on the basis of the information given by me/us can be treated as invalid by the MPSTDC and I / We will be solely responsible for the consequences.
2. I/We agree that the decision of Union MPSTDC of India in selection of contractors will be final and binding to me/us.
3. All the information furnished by me/us above here is correct to the best of my/our knowledge and belief.
4. I / We agree that I / We have no objection if enquiries are made about the work listed by me / us here in above and/or in the accompanying sheets.

Place.

Date.

SIGNATURE:

Name & Designation & seal of the Company

Financial Bid
(Envelope-B)

Affix a recent
passport
photograph of
the authorized
signatory

To,
The Managing Director
M.P. State Tourism Development Corporation,
Bhopal

Dear Sir,

I am submitting my financial bid as under:

Financial Bid For :

Particulars of the Items	Amount in Indian Rupees/US\$(for imported items)
Tax	
TOTAL	

I have gone through the terms and conditions and guide lines as mentioned in the Bid document and I shall abide by them.

Date

Name of the authorized person

Signature

ANNEXURE II

LIST OF EQUIPMENTS

(A) **BID A For Cruise Boat :**

1. For design, manufacture, supply and commissioning Two Cruise boats at following sites:

- (i) Sailani Island, Omakerswar Reservoir, Khandawa(M.P)
- (ii) Sagar Lake Sagar (M.P)

Concept: It is proposed to launch Cruise Boats cum Floating restaurant having a capacity of around 60 passengers + 10 crew. The Cruise Boat should have an air-conditioned restaurant on the lower deck. The upper deck should be open with only a canopy and serve as open air Deck with all weather free chairs.

1. Scope of Work: Design, manufacture, interior and furnishing and commissioning (at site) of cruise boats at site with following general requirements and specifications.

(i) Material of Construction	ISOPHTHALIC RESIN AND GELCOAT "E" GLASS CSM/WOVEN ROVING/"C" GLASS SURFACE TISSUE, POLYURETHENE FOAM/ALUMINIUM
(ii) Hull Type	CATAMARAN SO THAT THE VESSEL IS STABLE AND OPERATES MOST ECONOMICALLY WITH REQUIRED SPEED AND DEPTH, WHICH ARE CRUCIAL FACTORS. TWIN DECK.
(iii) Overall Length	15.0M Approx
(iv) Water Line Length	14.0 M
(v) Beam Overall	5.5M
(vi) Moulded Beam	5.0 M
(vii) Overall Depth	1.0M
(viii) Moulded Draught	0.8 M
(ix) Minimum Free Board	0.8 M
(x) Cruising Speed	8 to 10 knots

- 2. The Cruise boat cum Floating Restaurant, hereinafter referred as Boat, should be built utilizing modern technology and the advanced materials/equipment available.
- 3. The Boat should meet all IRS and MMD specifications for safety norms.
- 4. The boat should have state of art interiors and an aesthetic colour scheme for its super structure.
- 5. The boat should not pollute the lake in any manner by way of discharge of effluents, sewerage and waste. The noise level has to be minimal and should be indicated in decibels both for the lower and upper decks. The boat should have a simple

arrangement for storage of the discharge and wastages which could then be removed ashore.

6. Capacity : 50 passengers + 10 crew.
7. Draft : 0.80 to 1.0 m at max load
8. Type of Boat : Twin Decks, catamaran hull, FRP Hull/Aluminum Hull.
9. Lower Deck : AC Restaurant (approx 30 covers) with pantry, store, kitchen and one toilet. The furniture for the restaurant, Bar counter.
10. Upper Deck: Viewers deck with semi foldable canopy. Seating arrangement for about 30 pax on free all weather chairs. Strong SS railing all round. Stage for cultural performance. Front mounted bridge.
11. Genset 12.5 KVA.
12. DIESEL MARINE ENGINE INBOARD 2 X 80 HP Remote Controlled from Bridge. Cleared by National/International Pollution Control Agencies.
13. Interiors: Interiors and seating arrangements in Restaurant etc. to be done in consultation with Advisor (ETA) of the Corporation.
14. Bridge (Air conditioned): Most modern design with digital control panel, Echo Sounder, Compass, Fresh Water and Fuel meters (Digital), Speedo meter, Navigational aids and other instruments considered essential.
15. Nav-Lights: All Navigational lights.
16. Mast: A suitable designed aluminum Mast with Nav-Lights and Yardarm for flags pulleys, radio aerial etc.
17. Fresh Water capacity: 1000 Liters.
18. Construction : The Hull and the Boat should be constructed of High Grade FRP as per IRS specifications/ Aluminum.
19. Anchors: Two bow anchors with Winch.
20. Arrangement for disposal of discharge: Arrangement for waste disposal by pumping ashore into the containers for transporting and disposing away from the lake.
21. Toilets 2 No.
22. Specified number of Life Buoys, Life Jackets.
23. Fenders: As per MMD specifications. Lines for securing along side.

(B) BID B For AC Cabin Cruise:

1. 10 SEATER

- AC Cabin Ferry Boat Fully enclosed
- Length approx 23 ft
- Beam 7 ft Approx
- Port Windows and deck fixed chairs.
- LED Lighting and all Navigational Lightings and gauges.
- 10 Passanger + 2 Crew
- Mono/Pontoon Hull
- FRP/Aluminum
- SS Rails at Bow
- Max Speed 30 Knots Cruise Speed 27 Knots

A) With Outboard Engine:

150 HP 4S with Hydraulic steering System, RC,

B) With Inboard Engine :

150 HP Diesel Marine Engine with Hydraulic gear box.

Power Generation and both Engines should be “Green Engines” and shall have Pollution Clearance Certificate by National/International Pollution agency.

2. 20 SEATER

- Length: 32 Ft approx
- Width: 8 Ft approx
- Navigation Lights
- Hard TOP with windscreen and side window
- Bilge pump
- Fully enclosed cabin with Air-condition
- Extra Heavy duty fender
- Soft passenger seat 20+4 (stern seat) total 24 passengers

i) WITH 2XOUTBOARD ENGINES:

- Hydraulic steering system for twin engines with connection
- Hydraulic steering system for single engines
- Two in one control box
- 2 x Big Battery and Switch
- 200 Liter Fuel Tank
- Aluminum folding Door
- Slip door with twin glass
- Canvas canopy with s/s frame with both door cover the open deck
- s/s rails at bow
- s/s tube with a fiberglass TOP canopy
- Extra Electrical water wiper
- Two battery
- One manual bilge pump with handle
- OBM: 150 HP 4Stroke X 2 Numbers Tohatsu/Yamaha/Mercury Green Engines

ii) WITH INBOARD ENGINE:

- Inboard Engine 220 HP Diesel Green Engine certified by any National/International Pollution Control Agency.
- Inboard Hydraulic Steering System
- Inboard Model Seats: 22

3. 29 Seater

- Length : 36 Ft approx
- Beam : 10 ft approx
- Draft : 1 Ft 5 Inches to 2 ft
- Fuel capacity : 200 US Gal. aluminum fuel tank
- Water capacity : 40 US Gal. aluminum water tank
- Standard Engines : Outboard 2x150 HP 4S Tohatsu/Yamaha/Mercury Green Engines
- Safety regulations : US Coast Guard Standards “MIC-XVA”
- Seating capacity : 29 persons (23 in cabin + 6 at bow)

- Fully enclosed cabin with Air-condition

Construction:

- The hull and deck are made out of a single piece GRP mould, built from combination of chopped strand mat, bi-directional knit fabric and balsa core
- Hand-laminated under controlled temperatures with Isophthalic polyester resin
- The hull and deck exterior have got mirror glaze gel-coat finish
- The hull is stiffened with GRP moulded frames filled with polyurethane and bonded to hull bottom
- On the deck balsa is replaced with plywood to support deck fittings
- All materials used in the construction are approved marine quality
- Basic hull colour : white

Standard Features:

- Anodized aluminum framed windows on three sides
- Built-in GRP seats
- GRP hard top supported by stainless steel frames
- Marine toilet – electrical
- Hydraulic steering system
- Running lights
- One bilge pump with auto float switch
- Stainless steel deck cleats
- Stainless steel ladder
- One manual bilge pump with handle
 - FRP Sink with water tap

(C) BID C Water Sports and Adventure Equipments:

1. Artificial Climbing Wall:

Size 12m by 6m with terrace and sloping outward on top with all climbing accessories for 6 persons(List to be furnished).

2. ATV/ORV (Advance Terrain Vehicle/Off Road Vehicle):

- a) SPORTSMAN(Single Seat 90 cc)
- b) Trail Boss(Single Seat)(200 cc)
- c) RZR 4 800 (Petrol)
- d) Ranger 500 Crew (Petrol)
- e) Ranger EV(Electric)
- f) Ranger RZR 170
- g) Outlaw 90/50

3. Rafting Helmet

CE(European Certified) approved (EN-1385)
ABS shell & moulding EVA liner
11-Vent Design
With removable ear protector
Size: S(51-56cm), M(53-59cm), L(55-61cm)

4. Neoprene Life Jackets Small, Medium, Large and Extra Large size.
5. Para suit cloth Life Jackets Small, Medium, Large and Extra Large size.
6. Golf KIT complete with 13 Clubs from following Companies:
 - a. Taylormade
 - b. Tign
 - c. Callway

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