



Expression of Interest

Madhya Pradesh State Tourism Development Corporation
Corporate Identification Number (CIN) – U63040MP1978SGC001445
Registered Office: Paryatan Bhavan, Bhad Bhada Road, Bhopal 462003
Tel.: 0755-2774450, Fax: 0755-2775434/2774289

Website: www.mpstdc.com

Email: estateandlegal@mp.gov.in

Tender No: 8333/Kukshi/2020-21, S.No. 2021_STDC_122224_1

23 December, 2020

**“EOI for plying cruise between Kukshi (River Narmada), District Barwani to
Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism“**

MPSTDC invites Expression of interest (EOI) from qualified and experienced applicants for above. The detailed EOI document can be downloaded from <https://www.mpstdc.com/www.mptenders.gov.in> Interested applicants eligible as per qualification criteria may submit their response to the EOI latest by **29 January 2021 till 1500hrs**. For any other information, contact Mr Ankit Kaurav at 9407057416 or email – estateandlegal@mpstdc.com. For any technical issues contact MP E- Procurement Toll free number – **0120-4001 002**.

Managing Director

M.P. State Tourism Development Corporation Ltd.
**“EOI for plying cruise between Kukshi (River Narmada) District Barwani to Sardar Sarovar
Dam, Statue of Unity Gujarat for Promotion of Tourism“**

No. 8333/MPSTDC/2020

Bhopal, Dated : 23/ 12/2020

CHAPTER - 1

1.1 Information Provided

The **Expression of Interest (EOI)** document contains statements derived from information that is believed to be true and reliable at the date obtained but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with MPSTDC in relation to the provision of services. Neither MPSTDC nor any of its directors, officers, employees, agents, representative, contractors, or advisers gives any representation or warranty (whether oral or written), express or implied as to the accuracy, updating or completeness of any writings, information or statement given or made in this EOI document.

1.2 Disclaimer

Subject to any law to the contrary, and to the maximum extent permitted by law, MPSTDC and its officers, employees, contractors, agents, and advisers disclaim all liability from any loss or damage (whether foreseeable or not) suffered by any person acting on or refraining from acting because of any information, including forecasts, statements, estimates, or projections contained in this EOI document or conduct ancillary to it whether or not the loss or damage arises in connection with any negligence, omission, default, lack of care or misrepresentation on the part of MPSTDC or any of its officers, employees, contractors, agents, or advisers.

1.3 Costs Borne by Respondents

All costs and expenses incurred by Recipients / Respondents in any way associated with the development, preparation and submission of responses, including but not limited to attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by MPSTDC , will be borne entirely and exclusively by the Recipient / Respondent.

1.4 No Legal Relationship

No binding legal relationship will exist between any of the Recipients / Respondents and MPSTDC until execution of a contractual agreement.

1.5 Recipient Obligation to Inform Itself

The Recipient must conduct its own investigation and analysis regarding any information contained in the EOI document and the meaning and impact of that information.

CHAPTER – 2

2.1 INTRODUCTION

2.1.1 Madhya Pradesh can easily be described as the best state of the nation, in terms of richness and diversity of tourism destinations. The state has three world heritage sites namely Sanchi, Bhimbetka and Khajuraho. Madhya Pradesh is not called the 'heart of India' only because of its location in the centre of country.

2.1.2 Madhya Pradesh State Tourism Development Corporation Limited also referred to as the “MPSTDC” operating various hotels , Restaurants and Boat Clubs, SEL shows in the State for providing boarding & lodging facilities to the tourists.

2.2 Scope of Work

2.2.1 First Inland Navigation connecting Madhya Pradesh and Gujrat, Barwani – Kukshi to Sardar Sarovar (Statue of Unity) through River Narmada-A LANDMARK TOURISM PROJECT

2.2.2 CONCEPT

Barwani is a major tourist Hub with Bavangaja and well linked to Omkaeswar, Mandu, Maheswar and Indore. Provision of River Cruise from Barwani to Sardar Sarovar will link two states with Inland Water Ways and inter-transfer of tourists within two major states while providing a unique voyage in River Narmada covering the unexplored rural Bhil Belt and extremely vivid flora and fauna.

Note – Other detail of the project ,site plan and map , Type of Cruise requirement mention In last part of this EOI document.

2.2.4 The Major propositions:

1. Barwani does not have any suitable location for Cruise Operations. However 20 km from Barwani downstream Meghnath Ghat at Kukshi offers an excellent location for a mini harbour with sufficient wind shelters and flood shelters and coves which will also facilitate the pulling operations for the Cruise for parking on the ground during monsoon and flooding.
2. The Cruise Operations will have a break for 3 months during Monsoon.
3. Built a mini harbour at Kukshi at Meghnath Ghat with slipway, Boat shed, TRC and Jetties for Cruises.

4. The Tourist will be able to come directly to Kukshi by road and board the cruise else they can also easily be picked up from Barwani Narmada Ghat by a mini cruise.
5. Develop a resort at Meghnath Ghat Kukshi.

2.2.5 PROPOSED ACTIVITIES

- CRUISING FROM MEGHNATH GHAT(CONNECTED TOBARWANI 20 KMS AWAY BY MINI CRUISE) TO STATUE OF UNITY SARDAR SAROVAR DAM 160 KMS

2.2.6 MPSTDC shall facilitate permission from the concerned authorities for carrying out the cruise activities.

2.2.7 Proposals are invited from the potential investor(s)/ experienced operators, location specific project plan(s), operational mechanism, proposed activities to be carried out, support expected from the State Government, approximate project cost etc. for consideration at this end.

2.2.8 The shortlisted agencies shall be required to make a presentation before the Committee to be constituted by this MPSTDC for this specific purpose. The date of the presentation shall be communicated later on.

2.2.09 Madhya Pradesh Tourism Policy, 2016 amended 2019 (https://drive.google.com/file/d/1RIsApqVDyoOMSugjduZKsC_YHBB-vW7O/view) offers many Capital Investments subsidy for creation of infrastructure and installation of permanent facility/acquisition of equipment / Tents and facilities to establish Adventure Tourism, Water Tourism, Water Sports, Cruise/House Boat, Navigation infrastructure, Amusement Park, Sound and Light Show, Laser Show, Camping (Including tents) etc. by way of investment and interest subsidy with an intention to promote private sector investments.

2.2.11 Fiscal Incentives are also available under large revenue generating projects scheme of Government of India ([http://tourism.gov.in/sites/default/files/Guideline 1.pdf](http://tourism.gov.in/sites/default/files/Guideline%201.pdf)) for projects like cruise vessels, cruise terminal etc.

2.2.12 MPSTDC invites interested Applicants to submit an **EOI for plying cruise between Kukshi (River Narmada) District Barwani to Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism** in the formats prescribed in this document. Based on the evaluation of technical viability of proposals received for this EOI, MPSTDC proposes to subsequently release a Request

for Proposal (RFP) to shortlisted Applicants or issue open tender, for **plying cruise in the river Narmada between Kukshi (River Narmada) District Barwani to Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism**. No pre-qualification of Applicants is proposed to be done as part of this EOI.

2.3 The Presentation should have following contents:

1. The points mentioned in "SCOPE of WORK".
2. Experience in each/ either of activities
3. Plan for Proposed Site.

The presentation will held at Head Office, MPSTDC, Bhopal. The date & time of presentation will be informed to shortlisted bidders.

2.4 QUALIFYING CRITERIA FOR AGENCIES

2.4.1 To include the following documents:

1. The Bidder should be a company/ partnership firm /proprietor. Incorporation/registration certificate should be furnished as documentary proof.
2. A Bidder must have a positive net worth of Rs 01.00 Crore as on 31/03/2020
3. Profile / credentials of the Agency / Company/ Individual.
4. Copy of PAN. (Copy to be enclosed)

All necessary documents in support of qualification claim shall be attached with the application.

The Applicant shall also submit self-declaration that it is not blacklisted and not declared ineligible for reasons other than corrupt and fraudulent practices by any State/ Central Government/ PSU on the date of Application Submission as per the format prescribed in Annexure 3. In case of a Consortium, each member shall submit the declaration

2.5 Submissions in the EOI

Applicants should submit the following as part of their EOI submission:

- a. Letter comprising application for EOI as per Annexure I;
- b. Details of Applicant as per Annexure II
- c. Declaration Regarding Clean Track Annexure III
- e. Concept Note as per Annexure IV

The following to also be noted during the submission of EOI:

- a. The EOI must be signed by duly authorized person holding the power of attorney in case of limited company, corporation or consortium. A certified copy of the power of attorney shall accompany the EOI;
- b. The EOI should include a brief description of the roles and responsibilities of individual members, particularly with reference to technical obligations;
- c. Applicants may form a Consortium/ joint venture to enhance their qualification during the RFP Stage;
- d. In case of a consortium, following criteria must be noted by the Applicants
 - Number of members allowed in a Consortium during the RFP Stage shall not exceed 3 (three). Further details and information in this regard will be provided at the RFP Stage;
 - Members of the Consortium shall nominate one member as the lead member (the “Lead Member”);
 - An individual Applicant cannot at the same time be member of a Consortium applying for the EOI. Further, a member of a particular applicant Consortium cannot be member of any other applicant Consortium.

2.6 Number of Applications and costs thereof

No Applicant shall submit more than one EOI. The Applicants shall be responsible for all costs associated with the preparation and submission of EOI documents. MPSTDC shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

2.7 Acknowledgement by Applicant

It shall be deemed that by submitting the application, the Applicant has made a complete and careful examination of the EOI, and accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished or on behalf of MPSTDC. MPSTDC shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the Bidding Process, including any error or mistake therein or in any information or data given by MPSTDC.

2.7 Right to accept or reject any or all of the Applications

It shall be deemed that by submitting the application, the Applicant has made a complete and careful examination of the EOI, and accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished or on behalf of MPSTDC. MPSTDC shall not be liable for any omission, mistake or error in respect of any of the above or on account of any

matter or thing arising out of or concerning or relating to the EOI or the Bidding Process, including any error or mistake therein or in any information or data given by MPSTDC.

2.8 Preparation and submission of EOI

Parties qualifying as per the criteria mentioned above and one who are interested in Property above, may submit their response to this EOI as per formats given in annexure along with relevant documentary evidence latest by **29 January 2021 till 1500hrs**. Any response not containing information for all the parts of Annexure may be treated as rejected. The response shall be submitted online through MP E-procurement Portal: <https://www.mptenders.gov.in>

OR

The response, complete in all respects, shall be submitted in a sealed envelope superscripted **“EOI for plying cruise between Kukshi Dam District Barwani to Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism”** addressed to the Managing Director, MP State Tourism Development Corporation Ltd., Paryatan Bhavan, Bhadbhada Road, Bhopal-462003, Tel: 0755-2774450, Fax : 0755-2775434.

2.9 Language

The EOI prepared by the Applicant and all correspondence and documents relating to the EOI exchanged by the Applicant and TIA, shall be in English language, provided that any printed literature furnished by the Applicant in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the application, the English translation shall govern. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Applicant

2.10 Site Information

Applicants are encouraged to submit their EOIs after visiting the Project site and ascertaining for themselves, the site conditions, traffic, location, surroundings, climate, availability of power, water and other utilities for construction, access to site, handling and storage of materials, weather data, applicable laws and regulations, and any other matter considered relevant by them.

2.11 Confidentiality

Information relating to the examination, clarification, and assessment etc. for the applicants shall not be disclosed to any person not officially concerned with the process. MPSTDC will treat all information submitted as part of EOI in confidence and would require all those who have access to such material to treat the same in confidence. MPSTDC will not divulge any such information unless it is ordered to do so by any authority pursuant to applicable law or order of a competent court or tribunal, which requires its disclosure.

2.12 Accuracy and completeness of EOI document

2.12.1 This EOI Document includes statements, which reflect various assumptions, which may or may not be correct. This EOI Document does not purport to contain all the information each applicant may require. This EOI Document may not be appropriate for all persons, and it is not possible for MPSTDC to consider the investment objectives, financial situation and particular needs of each applicant who reads or uses this EOI Document. Certain Applicants may have a better knowledge than the others for the Project. Each Applicant should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information in this EOI Document and obtain independent advice from appropriate sources.

2.12.2 Neither MPSTDC nor its employees or its consultants make any representation or warranty as to the accuracy, reliability or completeness of the information in this EOI Document.

2.13 Liability

2.13.1 Neither MPSTDC nor its employees or its Consultants will have any liability to any Applicant or any other person under the law of contract, or, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI Document, any matter deemed to form part of this EOI Document, the award of the Project and any other information supplied by or on behalf of MPSTDC or its employees, any of its consultants or otherwise arising in any way from the selection process for the Project.

2.14 Right to extend the validity of the EOI document

2.14.1 MPSTDC in its absolute discretion and prerogative may extend the validity of the EOI submitted by the Applicants by according proper reasons thereof.

2.15 No obligation to issue RFP

3.15.1 MPSTDC shall be under no obligation to issue a Request for Proposal (RFP) for the Project described in this EOI Document.

2.16 Right to cancel the EOI Process

2.16.1 MPSTDC may cancel this EOI Process at any stage without assigning any reasons whatsoever and will not be liable to compensate any Applicant on any grounds whatsoever. The Applicants shall not be entitled to refund of cost of documents or other costs in case the EOI is cancelled for whatsoever reason or without assigning any reason

2.17 Validity of Applications

2.17.1 The EOI submitted by the Applicants shall be valid for a period of 120 days from the EOI due date

2.18 Cost of EOI document

Cost of EOI document to be paid: Yes, e-tenders processing fees through online payment at e-Procurement portal: <https://www.mptenders.gov.in> + Digital Signature Charges as applicable.

2.18 Schedule of Expression of interest Process

MPSTDC shall endeavour to adhere to the following schedule:

Sl No	Event Description	Estimated Date/Time
1	Issue of EOI Documents	01/01/2021
2	Pre Bid meeting	19/01/2021 Time: 1100hrs
3	EOI purchase start date	20/01/2021 Time: 1700hrs
4	Online EOI Purchase Last Date	29/01/2021 Time: 1300hrs
5	Online EOI submission Last Date (EMD, Technical Bid,)	29/01/2021 Time: 1300hrs
6	Opening date of Proposals	01/02/2021 Time: 1500hrs
7	Presentation Date and Time	Will be informed to technically qualified agencies.

3.Short listing of EOI Proposals

Bid Process Criteria (EOI Stage) for Selection of Applicants for EOI for plying cruise between Kukshi Dam District Barwani to Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism. MPSTDC further reserves its absolute right and discretion to terminate the process at any time without assigning any reasons or explanations thereof.

3.1 Stage I: Invitation of EOI and Short listing of Applicants

Expression of Interest (EOI) is invited in prescribed format for understanding the response from the investors. Interested agencies shall submit their offer to MPSTDC online on or before 13:00 hours dated 29.01.2021 and in hard copy on or before 13:00 hours dated 29.01.2021 and shall remain valid for at least 120 days from the date of submission.

Verification of documents submitted online for Eligibility criteria shall be carried out. Qualifying agencies shall be asked to make presentation of their proposals.

Agencies with incomplete or conditional presentation shall be rejected. Based on the scoring criteria, applicants shall be shortlisted. **MPSTDC shall issue an open/closed Request for Proposal (RFP) Document to the Shortlisted applicants for Stage II.**

MPSTDC reserves the right not to proceed with the proposal at any time and also reserves the right to decline to discuss the proposal further with any party submitting its proposal. MPSTDC reserves the right to reject all or any of the Applications/ bids without assigning any reasons whatsoever and thereof.

Annexure-I Format of Application Form

(On Applicant Organization's Letterhead)

To,

Managing Director,

Madhya Pradesh State Tourism Development Corporation Ltd

Paryatan Bhawan, Bhadbhada Road,

Bhopal 462 003.

Subject: "EOI for plying cruise between Kukshi (River Narmada) District Barwani to Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism"

Dear Sir,

This has reference to the advertisement pertaining to the above captioned subject.

We are interested in submitting our Expression of Interest for the same. We would like to clearly state that we qualify for this work as our organisation meets all the pre-qualifying criteria indicated by Madhya Pradesh Tourism and our organisation is not under a declaration of ineligibility for corrupt or fraudulent practices.

We understand that if the details given in support of claims made by us are found to be untenable or unverifiable or both our EOI will be rejected without any reference to us. We further clearly understand that MPSTDC is not obliged to inform us of the reasons of rejection of our bid.

Your's sincerely

Signature

<<Name, designation, contact address, telephone number, email & seal of authorized signatory >>

**Annexure II: Details of Applicant
(To be submitted on the letterhead of Prospective Applicant)**

1. Details

a. Name of Applicant:

b. Type of firm (Private Company/ Public Limited/ Partnership/Consortium) :

c. Country of incorporation:

d. Address of the corporate headquarters and its branch office(s), if any, in India:

e. Date of incorporation and/ or commencement of business:

f. Firm registration details/ number:

g. GST registration number:

2. Brief description of the Company including details of its main lines of business and proposed role and responsibilities in this Project including number of years of operations in India.

3. Particulars of the Authorised Signatory of the Applicant

a. Name:

b. Designation:

c. Address:

d. Telephone Number:

e. Email Address:

f. Fax Number:

4. Is the Applicant interested in participating in the Project as a single Applicant or a consortium?

a. If the Applicant would prefer participating in a consortium, what role would the Applicant be performing (Lead member, Technical Member, Financial Member, Operations & Maintenance Member, any other Member)

Yours sincerely,

Signature of Authorized Signatory (with official seal)

Vide Board Resolution dated [----] (as applicable)

Name: _____

Designation: _____

Address: _____

Telephone and Fax: _____

E-mail address: _____

Annexure III: Declaration Regarding Clean Track

(To be submitted on letterhead of the Bidder)

To, Dated -----, 2020

Managing Director

Madhya Pradesh State Tourism Development Corporation Ltd

Paryatan Bhawan, Bhadbhada Road,

Bhopal 462003.

Ref: **“EOI for plying cruise between Kukshi (River Narmada) District Barwani to Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism“**

Dear Sir,

I have carefully gone through the Terms & Conditions contained in the EOI Document regarding **“EOI for plying cruise between Kukshi (River Narmada) District Barwani to Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism.**

I hereby declare that my company has not been debarred/black listed by any Government/Semi Government organizations in India. I further certify that I am competent officer in my company to make this declaration.

In accordance with the above we would like to declare that:

1. We are not involved in any litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment.
2. We are not blacklisted by any Central/State Government/Public Sector Undertaking in India.
3. The information provided in the EOI document is true and no false representation has been made.

Yours faithfully,

(Signature of the Bidder)

Printed Name

Designation Seal

Date:

Business Address:

Place: Bidder's signature

Annexure IV: Concept Note

To,

Managing Director

Madhya Pradesh State Tourism Development Corporation Ltd

Paryatan Bhawan, Bhadbhada Road,

Bhopal 462003.

Ref: "EOI for plying cruise between Kukshi (River Narmada) District Barwani to Sardar Sarovar Dam, Statue of Unity Gujarat for Promotion of Tourism"

In response to the EOI Document Reference No. _____/2021 dated _____ for captioned subject, we have prepared a concept note which is attached herewith. The concept note is prepared in good faith, after understanding the EOI document and requirements of MPSTDC.

Name of the Applicant: _____

Authorized Signatory: _____

Seal of the Organization: _____

Business Address: _____

Date: _____

Place: _____

Vide Board Resolution dated _____

Note: The concept note to be prepared and submitted by the Applicants should not be more than 20 pages and should include the following:

Proposals are invited from the potential investor(s)/ experienced operators, location specific project plan(s), operational mechanism, proposed activities to be carried out, support expected from the State Government, approximate project cost etc. for consideration at this end.

All requirements mentioned in the EOI Document with respect to the concept note are to be fully covered.

Each of the Applicants will be invited for the presentation on their proposed concept to MPSTDC and its representatives, schedule for which will be intimated subsequently.

**First Inland Navigation connecting
Madhya Pradesh and Gujrat
Badwani – Kukshi to Sardar Sarovar
(Statue of Unity)
A LANDMARK
TOURISM PROJECT**

**MEGHNATH GHAT CHANDANKHEDI
KUKSHI**



BADWANI GHAT



TYPE OF CRUSE

(Only Suggestive, bidders are free to opt the type and design as per their choice with the vessel adhering to all pollution control norms)



CONFIGURATION OF CRUISE

- CATAMARAN HULL
- TWIN DECK
- LOWER DECK FULLY AC:
 - Like AC 1st Class compartment with central passage
 - 4 cabins with 4 bunks each } 16 pax
 - 4 cabins with 2 bunks each } 8 pax total 24
 - Common hall with sofas cum mini conference cum dining hall and bar
 - 4 common toilets with shower facilities at the astern.
- Upper Deck -weather deck with railing, easy chairs, mini platform for performances canopy and all around railing.
- Navigation Bridge (Captains Cabin A/C)