



Expression of Interest

Madhya Pradesh State Tourism Development Corporation
Corporate Identification Number (CIN) – U63040MP1978SGC001445
Registered Office: Paryatan Bhavan, Bhad Bhada Road, Bhopal 462003
Tel.: 0755-2774450, Fax: 0755-2775434/2774289

Website: www.mpstdc.com

Email : sandesh@mpstdc.com

Tender No: 1637/MPT

05th March, 2018

“Expression of Interest for design, conceptualise and operation of soft adventure activities, trekking/ hiking expeditions, core adventure activities at selected tourist destinations in Madhya Pradesh “

MPSTDC invites Expression of interest (EOI) from qualified and experienced bidders for above. The detailed EOI document can be downloaded from www.mpeproc.gov.in. Interested Bidders eligible as per qualification criteria may submit their response to the EOI latest by **26th March, 2018 till 1400hrs**. For any other information, contact **+91-9424796880** or email on sandesh@mpstdc.com. For any technical issues contact MP E-Procurement Toll free number – 18002588684.

Managing Director

M.P. State Tourism Development Corporation Ltd.
“EOI for design, conceptualise and operation of soft adventure activities, trekking / hiking expeditions, core adventure activities at selected tourist destinations in Madhya Pradesh “

No. 1637/MPSTDC/2018

Bhopal, Dated : 05/ 03/2018

CHAPTER - 1

1.1 Information Provided

The **Expression of Interest (EOI)** document contains statements derived from information that is believed to be true and reliable at the date obtained but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with MPSTDC in relation to the provision of services. Neither MPSTDC nor any of its directors, officers, employees, agents, representative, contractors, or advisers gives any representation or warranty (whether oral or written), express or implied as to the accuracy, updating or completeness of any writings, information or statement given or made in this EOI document.

1.2 Disclaimer

Subject to any law to the contrary, and to the maximum extent permitted by law, MPSTDC and its officers, employees, contractors, agents, and advisers disclaim all liability from any loss or damage (whether foreseeable or not) suffered by any person acting on or refraining from acting because of any information, including forecasts, statements, estimates, or projections contained in this EOI document or conduct ancillary to it whether or not the loss or damage arises in connection with any negligence, omission, default, lack of care or misrepresentation on the part of MPSTDC or any of its officers, employees, contractors, agents, or advisers.

1.3 Costs Borne by Respondents

All costs and expenses incurred by Recipients / Respondents in any way associated with the development, preparation and submission of responses, including but not limited to attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by MPSTDC , will be borne entirely and exclusively by the Recipient / Respondent.

1.4 No Legal Relationship

No binding legal relationship will exist between any of the Recipients / Respondents and MPSTDC until execution of a contractual agreement.

1.5 Recipient Obligation to Inform Itself

The Recipient must conduct its own investigation and analysis regarding any information contained in the EOI document and the meaning and impact of that information.

CHAPTER – 2

2.1 INTRODUCTION

- 2.1.1 M.P. State Tourism Development Corporation Ltd, (Referred as Authority) intends Madhya Pradesh can easily be described as the best state of the nation, in terms of richness and diversity of tourism destinations. The state has three world heritage sites namely Sanchi, Bhimbetka and Khajuraho. Madhya Pradesh is not called the 'heart of India' only because of its location in the centre of country. It has been home to cultural heritage of Hinduism, Buddhism, Jainism and Islam. Innumerable monuments, exquisitely carved temples, stupas, forts and palaces are dotted all over the State. The natural beauty of Madhya Pradesh is equally varied. Consisting largely of a plateau, the State has everything. Spectacular mountain ranges, meandering rivers and miles of dense forests. But perhaps the best part about MP is its accessibility. It is equally close to major tourist destinations from the North, South, East and West.
- 2.1.2 In the last few years, the Government of Madhya Pradesh has initiated a number of measures to position the state as the leading tourism state globally.
- 2.1.3 The Authority has decided to empanel technically qualified and competent tour operators/ agencies with experience in organising adventure activities for the , concept and operation of soft adventure / hiking/ core adventure activities in select destinations in Madhya Pradesh.
- 2.1.4 The Authority intends to empanel adventure tour operator with the purpose of eventually developing adventure based products at select destinations in Madhya Pradesh

2.2 Scope of work

- 2.2.1 The scope of work will broadly include design conceptualise and operation of adventure activities , related infrastructure and facilities, operation and maintenance of the facility for a period of 1 years (Concession Period).
- 2.2.2 Empanelled agencies will be required to submit detailed quotes in terms of financial support needed from MPSTDC in organising and sustaining these activities over a perspective period.

2.2.3 The list of proposed locations and activities are as under :

	Proposed Location	Proposed activities
1.	Pachmarhi-Tamia-Satpura National Park -Matkuli	Trekking Rock climbing Cycle safari Soft adventure in buffer areas of Satpura NP Water sports at Tamia Eco-tourism products Soft adventure activities
	Khajuraho-Panna-Orchha	Adventure activities at Panna National Park Wildlife Safari at Panna National Park River rafting in Betwa River water sports at Kutni Dam
	Hanuwantiya- Sailani	Water sports Hot air balloon Para gliding/motoring
	Kanha-Bandhavgarh-Pench/Jabalpur	Adventure activities in buffer zone of National Park Cruse safari and rock climbing Bargi to Mandla Nature walks Night camping Bird watching trails
	Gwalior and Shivpuri	Soft adventure activities in Madhav National Park Core adventure activities in Madhav National Park Night camping at Ater Fort Candle night dinner at Jorg Casel
	Bhopal and around	Water sports Night camping at Ginnorgarh Trekking and adventure activities at Ratapani
	Dhar and around	Choral/Patalpani/Tinchafall

2.3 The Presentation should have following contents:

1. The points mentioned in "SCOPE of WORK".
2. Experience in each/ either of activities
3. Plan for each site/ any one or more sites.
4. Details of adventure sports activities that will be operational at the specified locations
5. It is not necessary for an agency to submit proposal for all location or for all activities.

The presentation will held at Head Office, MPSTDC, Bhopal. The date & time of presentation will be informed to shortlisted bidders.

2.4 QUALIFYING CRITERIA FOR AGENCIES

1. The Bidder should be a company/ partnership firm /proprietor/registered tour operators registered under ATOAI/ATTA/similar adventure association. Incorporation/registration certificate should be furnished as documentary proof.
2. The Agency should have average annual turnover of **Rs. 20.00 lakh (Chartered Accountant certificate required) of past 3 years i.e. 2014-15, 2015-16 & 2016-17.**
3. The Agency should have experience of at least three (03) years in the field of adventure activities.
4. List of skilled personnel (CV with detailed qualification, training and relevant experience of personnel duly signed to be enclosed)
5. The Agency shall not have been be blacklisted by any Central/ State Government/ Public Sector Undertakings.
6. The Agency shall not have been involved in any major litigation that may have an impact affecting or compromising the delivery of services required.

All necessary documents in support of qualification claim shall be attached with the application.

2.5 Validity of the Contract:

Initially the empanelment contract shall be executed for a period of three year and may be extendable for further period of two years on satisfactory performance with mutual consent .

2.6 PROCEDURE FOR SELECTION

2.6.1 This is not a **Request for proposal (RFP)** and **commercial bids SHOULD NOT be submitted with EOI.**

2.6.2 MPSTDC reserves the right to examine / verify the supporting documents / reports furnished by the bidders.

2.6.3 MPSTDC shall shortlist the bidders based on the requirements and the responses submitted. MPSTDC reserves the right to call only short listed bidders for **technical presentation** of their proposed solution and their subsequent empanelment on the date, time as decided by MPSTDC.

2.6.4 post empanelment of technically qualified agencies, all empanelled agencies will be asked to submit site wise financial quotes for tourism destination across Madhya Pradesh.

2.6.5 If any information or document provided in the response to this EOI is found to be misleading, subsequently the bidder will be disqualified.

2.6.6 MPSTDC may reject any or all the proposals received / cancel the entire process at any stage without assigning any reason whatsoever.

2.6.7 MPSTDC shall have absolute discretion to issue Request of proposal to eligible bidders shortlisted under EOI or go for open tender later. The decision taken by the MPSTDC in this regard is final and binding on all the bidders of EOI.

2.6.8 The Agency who wish to submit responses to this EOI should note that they should abide by all the terms and conditions contained in the EOI. If the responses contain any extraneous conditions put in by the Agency, such responses may be disqualified and may not be considered for the empanelment / selection process.

2.6.9 The information exchanged between the Agencies and MPSTDC as part of this EOI shall be confidential and shall not be disclosed without the prior written consent of the MPSTDC.

2.6.10 Notwithstanding anything contained herein above, in case of any dispute, claim and legal action arising out of this EOI, the parties shall be subject to the jurisdiction of courts at Bhopal, Madhya Pradesh State, India only.

2.7 Submission of Proposal

Bidders qualifying as per the criteria mentioned above and one who are interested in providing the services detailed above, may submit their response to this EOI as per formats given in annexure along with relevant documentary evidence latest by **26th March 2017 till 1400hrs**. Any response not containing information for all the parts of Annexure may be treated as rejected. The response should be submitted online only through MP E- procurement Portal: www.mpeproc.gov.in.

2.8 Cost of EOI document

Cost of EOI document to be paid: Yes, **Rs.2000/- (Rs. Two Thousand only)** to be paid towards non-refundable EOI Document Fees and Rs. 288/- (Rupees Two hundred and eighty eight only) towards non-refundable e-procurement processing fees through online payment at e-Procurement portal: www.mpeproc.gov.in. + Digital Signature Charges as applicable.

2.9 Bid security/ EMD:

- 2.9.1 The Amount for EMD Rs. 25,000/- must be submitted online only through www.mpeproc.gov.in. The EMD will be returned not later than 120 days from submission date to unqualified agencies.
- 2.9.2 For the final empanelled agencies, the EMD will be converted into Security deposit.

2.10 Schedule of Expression of interest Process

MPSTDC shall endeavor to adhere to the following schedule:

Sl No	Event Description	Estimated Date/Time
1	Issue of EOI Documents	05/03/2018
2	Pre Bid meeting	13/03/2018 Time: 1300hrs
3	Online EOI Purchase Last Date	26/03/2018 Time: 1300hrs
4	Online EOI submission Last Date (EMD, Technical Bid,)	26/03/2018 Time: 1400hrs
5	Opening date of Proposals	26/03/2018 Time: 1600hrs
6	Presentation Date and Time	Will be informed to technically qualified agencies.

Annexure-1 Format of Application Form

(On Applicant Organization's Letterhead)

To,

Managing Director,

Madhya Pradesh State Tourism Development Corporation Ltd

Paryatan Bhawan, Bhadbhada Road,

Bhopal 462 003.

Subject: "EOI for design, conceptualise and operation of soft adventure activities, trekking / hiking expeditions, core adventure activities at selected tourist destinations in Madhya Pradesh "

Dear Sir,

This has reference to the advertisement pertaining to the above captioned subject.

We are interested in submitting our Expression of Interest for the same. We would like to clearly state that we qualify for this work as our organisation meets all the pre-qualifying criteria indicated by Madhya Pradesh Tourism and our organisation is not under a declaration of ineligibility for corrupt or fraudulent practices.

We understand that if the details given in support of claims made by us are found to be untenable or unverifiable or both our EOI will be rejected without any reference to us. We further clearly understand that MPSTDC is not obliged to inform us of the reasons of rejection of our bid.

Your's sincerely

Signature

<<Name, designation, contact address, telephone number, email & seal of authorized signatory >>

Annexure -2 Bidder Profile

S/N	Particulars	Response
1	Name of Company	
2	Date of Incorporation	
3	Address of Company Head Office	
4	Registered Office Address	
5	Contact Person	
6	Telephone no.	
7	Mobile No.	
8	Fax No.	
9	e-mail Id	
10	Number of year experience in subject matter field	
11	Whether company has been blacklisted for service deficiency in last years. If yes, details thereof.	
12	Any other detail	

Annexure 3: Declaration Regarding Clean Track

(To be submitted on letterhead of the Bidder)

To,

Dated -----, 2018

Managing Director

Madhya Pradesh State Tourism Development Corporation Ltd

Paryatan Bhawan, Bhadbhada Road,

Bhopal 462003.

Ref: **“EOI for design, conceptualise and operation of soft adventure activities, trekking / hiking expeditions, core adventure activities at selected tourist destinations in Madhya Pradesh “**

Dear Sir,

I have carefully gone through the Terms & Conditions contained in the EoI Document regarding “Empanelment of Agencies for Conceptualization, Designing & Operation of “Heritage walk” for Tourist Destinations of Madhya Pradesh.

I hereby declare that my company has not been debarred/black listed by any Government/Semi Government organizations in India. I further certify that I am competent officer in my company to make this declaration.

In accordance with the above we would like to declare that:

1. We are not involved in any litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment.
2. We are not blacklisted by any Central/State Government/Public Sector Undertaking in India.
3. The information provided in the EoI document is true and no false representation has been made.

Yours faithfully,

(Signature of the Bidder)

Printed Name

Designation Seal

Date:

Business Address:

Place: Bidder's signature