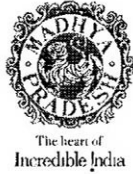


## **MP State Tourism Development Corporation Ltd.**



### **Invitation for Expression of Interest for Tourism Development in Madhya Pradesh**

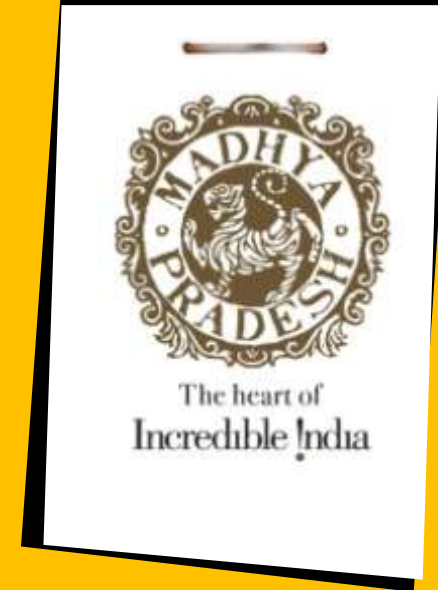
No - 11856/TPU/MPT/2012

Bhopal dated: 11 /10/2012

Madhya Pradesh State Tourism Development Corporation (MPSTDC), has conceptualized projects related to tourism development through Private Sector Participation. In order to develop and implement these projects, MPSTDC invites Expression of Interest (EOI) from International/National Legal Entities including Join Ventures, Consortia etc.

The Shelf of Projects and the format of the EOI to be submitted along with the other information to be provided by the interested parties can be obtained from the website : [www.mptourism.com](http://www.mptourism.com) / [www.investmp.com](http://www.investmp.com), last date for submission of EOI is **25 October 2012**. The EOI(s) should be submitted to the following address: Madhya Pradesh State Tourism Development Corporation Ltd. Paryatan Bhawan, Bhadbhada Road, Bhopal - 462003

**Managing Director**



## Projects Shelf Tourism Development in Madhya Pradesh



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# Invitation for Expression of Interest for Tourism Development in Madhya Pradesh

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Madhya Pradesh State Tourism Development Corporation (MPSTDC), has conceptualized projects related to tourism development through Private Sector Participation. In order to develop and implement these projects, MPSTDC invites Expression of Interest (EOI) from International / National Legal Entities including Joint Ventures, Consortia, etc.

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**Last date for submission of EOI is 25 October 2012**

The EOI(s) should be submitted to the following address:

**Mr. Raghawendra Kumar Singh, IAS**  
**Managing Director,**  
**Madhya Pradesh State Tourism Development Corporation**  
Paryatan Bhawan, Bhadbhada Road,  
Bhopal - 462 003.  
Website: [www.mptourism.com](http://www.mptourism.com)  
E-mail: [info@mptourism.com](mailto:info@mptourism.com)

# Abbreviations

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DoT	Department of Tourism
GoMP	Government of Madhya Pradesh
MPSTDC	Madhya Pradesh State Tourism Development Corporation
MPTRIFAC	Madhya Pradesh Trade and Investment Facilitation Corporation Limited
PPP	Public Private Partnership
UADD	Urban Administration and Development Department

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# Key Tourism Destinations in the State



Heritage



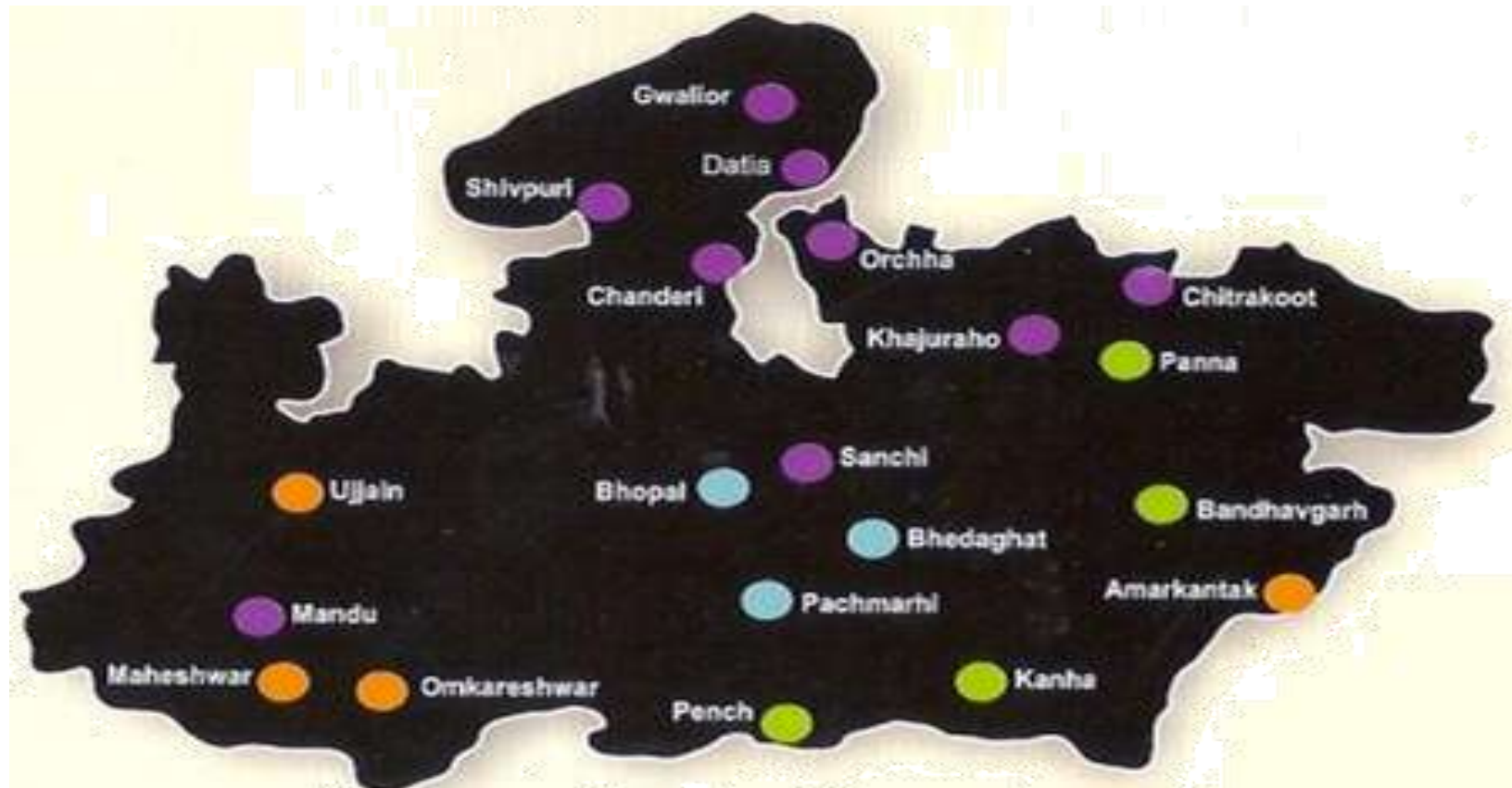
Wildlife



Pilgrimage



Leisure







# Land Bank with Government for development of Tourism activities across the State

Project Brief	Areas near water bodies		
Location	District	Area (in Ha)	Project Code
<b>Gandhi Sagar:</b> Malashri Island & Circuit House Gandhi Sagar	Mandsaur	Overall 72.194	WRA- 01
<b>Indira Sagar:</b> Hanuwantia and Phiphariya Khurd.	Khandwa	Hanwantia: 14.74 Phiphariya Khurd: 16.88	WRA- 02
<b>Ban Sagar:</b> Kaithaha	Satna	21.167	WRA- 03
<b>Ban Sagar:</b> Sairhai Pahar	Satna	17.808	WRA- 04
Rampuria (Ambedkar Nagar Mahu)	Indore	1.5	WRA- 05

# Forts & Palaces that may be converted into Heritage Hotels

<b>Project Brief</b>	<p>DoT has identified forts/ palaces that may be suitable for conversion into heritage hotels.</p> <p>Apart from the Government forts/ palaces there are about 24 private forts/ palaces/ garhis that also have potential for being developed as heritage hotels.</p> <p>Government would offer facilitation to the investors interested in private forts/ palaces/ garhis</p>	
Location	District	Project Code
Madhavgarh Palace	Satna	FPG-06
Arjun Mahal, Narsinghgarh	Rajgarh	FPG-07
Rampur Palace	Guna	FPG-08
Rani Mahal	Ratlam	FPG-09
Rani Mahal	Tikamgarh	FPG-10
Scindia Boarding House	Neemuch	FPG-11
Rajgarh Palace	Datia	FPG-12



# Multi Theme Tourism Activities

Location	District	Area (in Ha)	Project Code	Key Activities
Mahganwa	Jabalpur	5.919	MTT-13	Convention Center, Tourism & Allied Activities
Lametaghat	Jabalpur	4.27	MTT-14	Tourism & Allied Activities
Bandergarh	Chhatarpur	6.475	MTT-15	Tourism & Allied Activities
Khajuraho	Chhatarpur	72.943	MTT-16	Amusement Park/ Golf Course
Mehandikheda	Dhar	6.78	MTT-17	4/5 Star Hotel/Resort
Ninod	Raisen	77.718	MTT-18	Amusement Park/ Golf Course
Rau	Indore	11.319	MTT-19	Tourism & Allied Activities
Rau	Indore	14.554	MTT-20	Tourism & Allied Activities
Residency Area, Plot No 42	Indore	2.0	MTT-21	Tourism & Allied Activities
Brajrajkhedi	Ujjain	21.74	MTT-22	Tourism & Allied Activities
Tala (Bandhvgarh)	Umariya	3.642	MTT-23	Tourism & Allied Activities
Swej farm	Gwalior	9.156	MTT-24	Convention Center/ 4/5 Star Hotel
Orchha	Tikamgarh	29.967	MTT-25	Tourism & Allied Activities
Orchha	Tikamgarh	2.023	MTT-26	Hotel/ Resort
Savant Nagar (Orchha)	Tikamgarh	64.637	MTT-27	Resort/ Golf Course
Nakta (Orchha)	Tikamgarh	8.313	MTT-28	Hotel/ Resort
Dhakna Chapna (Sanchi)	Raisen	4.34	MTT-29	Tourism & Allied Activities
Rajaula(Chitrakoot)	Satna	3.00	MTT-30	Budget Hotels and other tourism activities

# Disclaimer

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- ▶ The Shelf of Projects listed and detailed in this document is the compilation of the key developmental projects envisaged by the Government of Madhya Pradesh.
- ▶ These projects are envisaged to be developed through Private Sector Participation.
- ▶ This interest is only intent and not an agreement/award/ offer by either parties for the aforesaid business opportunity.
- ▶ In no event any party, its employees, its consultants, or agents, appointed or designated by MPTRIFAC/ MPSTDC/ Department of Tourism shall be liable to the other for any special, indirect, consequential or punitive damages arising out of this document
- ▶ This document is not intended to provide any basis for any investment decision to be made by any interested parties and each prospective interested party must make their own independent assessment of the project.
- ▶ In due course of time Government of Madhya Pradesh would undertake a transparent competitive bidding process based on the feasibility reports to award the projects and the interested parties may consider their participation in the aforesaid process.
- ▶ GoMP would share the Request of Proposal for the aforementioned project(s) as and when the bids are invited for bidding.

# Frequently Asked Questions

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Q: Can we apply as a consortium/ Joint Venture?

A: Yes, EOIs from Consortiums/ Joint Ventures will be accepted.

Q: Can we apply for more than 1 project?

A: Yes, any applicant/ consortium/ joint venture can apply for as more than 1 project. However separate EOIs needs to be submitted for each project.

Q:Where do I apply?

A: The EOI should be submitted to the following address:

**Mr. Raghawendra Kumar Singh, IAS**  
**Managing Director,**  
**Madhya Pradesh State Tourism Development Corporation**  
Paryatan Bhawan, Bhadbhada Road,  
Bhopal - 462 003.  
Website: [www.mptourism.com](http://www.mptourism.com)  
E-mail: [info@mptourism.com](mailto:info@mptourism.com)

Q: What is the application process?

A: The Shelf of Projects and the format of the Eoi along with the relevant other information can be obtained from the website: [www.investmp.com](http://www.investmp.com) . The interested parties may identify projects of their business interest and indicate the same through submission of Eoi/s.

Q: Are there any application fees to be submitted?

A: No, the interested applicants need not submit any application fee along with the EOI

# Frequently Asked Questions

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Q: Whom can I contact for any query or clarification?

A: For any query or clarifications regarding the projects or application process interested applicants can contact our Knowledge Partner – Ernst & Young (Mr. Phani Chandra Penumarti on +91 9963 026 981).

Q: What is the last date for submission of application?

A: Last date for submission of EOI is 25 October 2012 before 1600 hours

Q: What will happen after I submit the application? Will project proposals be approved on 'First Come First Served' basis?

A: In due course of time Government of Madhya Pradesh would undertake a transparent competitive bidding process based on the feasibility reports to award the projects and the interested parties may consider their participation in the aforesaid process. This interest is only intent and not an agreement/award/ offer by either party for the aforesaid business opportunity.

Q: Is the Expression of Interest to be signed legally binding on us?

A: This interest is only intent and not an agreement/award/ offer by either party for the aforesaid business opportunity

## Expression of Interest

To,  
Mr. Raghawendra Kumar Singh, IAS  
Managing Director,  
Madhya Pradesh State Tourism Development Corporation  
Paryatan Bhawan, Bhadbhada Road,  
Bhopal - 462 003  
Madhya Pradesh (India)

Dear Sir,

Ref: Your Advertisement dated: 12 October 2012

We, the undersigned, express our interest in the below mentioned project/(s) in accordance with your advertisement for Expression of Interest dated 12 October 2012 We are hereby submitting our Interest, which includes two copies of this letter and the details as mentioned in your website.

S no.	Project Code	Project Name	Project details	Proposed Investment (Rs. in cr.)	Projected Employment (Nos.)

We hereby declare that

- This interest is only intent and not an agreement/award/ short-listing/offer by either party for the aforesaid business opportunity.
- In no event any party, its employees, its consultants, or agents, appointed or designated by MPSTDC shall be liable to the other for any special, indirect, consequential or punitive damages arising out of this EoI.
- This document is not intended to provide any basis for any investment decision to be made by any interested parties and each prospective interested party must make their own independent assessment of the project.

- None of the provisions of this Eol shall be deemed to constitute a Partnership between the parties hereto, and no party shall have any authority to bind or shall be deemed to be agent of the other in any manner.
- In due course of time Government of Madhya Pradesh would undertake a transparent competitive bidding process based on the feasibility reports to award the projects and the interested parties may consider their participation in the aforesaid process.
- GoMP would share the Request of Proposal for the aforementioned project(s) as and when the bids are invited for bidding.
- The Eol may be withdrawn or cancelled by MPSTDC at any time without assigning any reason thereof.
- Nothing in the Eol shall be relied upon as promise or representation as to the future.

We understand you are not bound to accept any Interest you receive.

For

For Government of Madhya Pradesh

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(Authorized Signatory)

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(Acknowledged by)

Name:

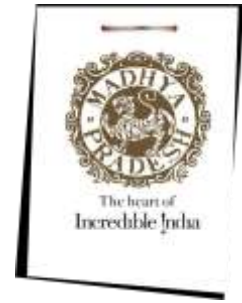
Designation:

Contact Number:

email:

Contact Address:





## MEMORANDUM OF UNDERSTANDING

This MOU is executed at ..... on this ..... day of ..... 2012 between;

Madhya Pradesh State Tourism Development Corporation (MPSTDC) a wholly owned Undertaking of Govt. of Madhya Pradesh, having its Registered Office at Paryatan Bhawan, Bhadbhada Road, Bhopal - 462 003, Madhya Pradesh, India (hereinafter referred to as "MPTDC" which expression shall unless repugnant to context include its successors and permitted assigns) as party No.1.

### AND

....., a Company Registered under the provisions of the Companies Act, 1956 having its registered office at ..... (Hereinafter referred to as Company which expression shall unless repugnant to context include its successors and permitted assigns) as party No.2.

### RECITALS

1. Whereas in order to promote tourism sector in the State of M.P., the State Govt. is inviting capital investment by assuring required infrastructure facilities, incentives, concessions, and all necessary clearances under single window system.

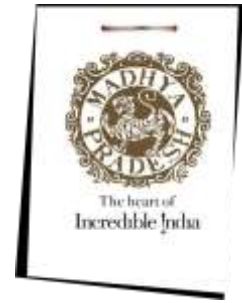
2. Whereas party No. 2 is interested in setting up ..... project with the total investment of Rs. ....crores with a total employment potential of \_\_\_\_\_.

3. Whereas the party No. 2 had a meeting with the MPSTDC officials in connection with setting up of the said..... Project and the MPSTDC assures the Party No. 2 to support & facilitate in setting up the Project as per the Madhya Pradesh Investment Facilitation Act, 2008.

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4. Accordingly, both the parties agree that the Party No.1 will facilitate the party No. 2 to obtain necessary clearances and concessions from the State Govt. Concessions/waivers requested by the Party No. 2 would be placed before the Project Clearance and Implementation Board and / or Apex Level Investment Promotion Empowered Committee of the State Govt. for consideration.

5. In no event any party shall be liable to the other for any special, indirect, consequential or punitive damages arising out of this MOU.

6. None of the provisions of this MOU shall be deemed to constitute a Partnership between the parties hereto, and no party shall have any authority to bind or shall be deemed to be agent of the other in any manner. If the company does not take effective steps in next 6 months the Party No. 1 will have a right to come out of the MOU with Party No. 2.

For

For Government of Madhya Pradesh

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(Authorized Signatory)

---

(Acknowledged by)

Name:

Managing Director/Executive Director

Designation:

Signed for and on behalf of MPSTDC

Contact Number:

email:

Contact Address:

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